

PAVEL ADINA PETRUȚA



[linkedin.com/in/adinapavel33](https://www.linkedin.com/in/adinapavel33)



<https://orcid.org/0000-0002-1519-9046>, [SciProfiles: 4377677](https://sciprofiles.org/4377677)

PROFESSIONAL EXPERIENCE

November 2022 -
October 2026

Project Manager

Erasmus+ Project, KA220-HED, "Creative digital teaching and learning for green air transport and logistics (AVIONIC)", no. 2022-1-RO01-KA220-HED-000086424; www.avionic.upb.ro

National University of Science and Technology POLITEHNICA Bucharest, UNESCO Department "Engineering for Society"

- Coordinating an international project consortium.
- Managing project timeline, budget and deliverables.
- Developing digital learning resources for sustainable air transport and logistics.
- Ensuring compliance with Erasmus+ regulations and preparing reports for the National Agency.
- Organising project events and dissemination activities.

February 2019 - Present

University Lecturer

National University of Science and Technology POLITEHNICA Bucharest, UNESCO Department "Engineering for Society"

- Teaching courses and seminars in Romanian and English within the master's programs:
 -  Green, Smart and Integrated Transport and Logistics;
 -  Information Technologies Applied in Aviation,
 -  Engineering and Management of Smart Cities;
 -  Aeronautical Management
- Courses taught include: *Integrated Management Systems in Transport, Project Management, Data Analysis and Statistics, Transport Marketing and Design Thinking, Knowledge Management and Innovation in Transport, Sustainable Development, Airport Management.*
- Developing teaching materials and academic publications.
- Conducting research leading to publications in national and international journals and presentations at academic conferences.
- Preparing and implementing national and international research projects.
- Supervising master's dissertations across departmental graduate programmes.
Member of several academic committees, including the Admission Committee for Master's Programmes and Dissertation Committee.
- Member of the UNESCO Department Council (since 2019).
- Responsible for departmental quality management processes, including monitoring, evaluation and continuous improvement of educational and administrative activities.

May 2017 - Present

Financial Administrator (SI)/ Program Coordinator

National University of Science and Technology POLITEHNICA Bucharest, UNESCO Department "Engineering for Society"

Planning, coordinating and monitoring programmes and projects implemented by the department.

January 2018 – June
2021

Educational Programs Officer/ Deputy Director

Project Erasmus+, KA2, "Knowledge Alliance in air Transport" (KAAT), no. 588060-EPP-1-2017-1-EN-EPPKA2-KA; www.kaat.upb.ro (Politehnica Bucharest as coordinator)

- Contributing to the preparation of the project proposal.
- Coordinating project implementation activities.
- Managing technical and financial reporting.
- Liaising with international partners and EACEA.

October 2017 – May
2020

Scientific researcher

Horizon 2020 research project "Perspectives for the Aeronautical Research in Europe" PARE, no. 769220; <https://www.pareproject.eu/>

- February 2016 – September 2019 **University Lecturer**
"Dimitrie Cantemir" Christian University, Faculty of Tourism and Commercial Management Spaiul Unirii, nr. 176, sector 4, Bucharest, <http://www.ucdc.ro>, <http://management.ucdc.ro/>
- Preparing and holding courses and seminars in the disciplines: "European Economy", "European Business Environment", "Quality Management", "Commercial Economics";
 - Elaboration of teaching materials, books and courses in the field of specialization, sole author or in collaboration with other teachers;
 - Scientific research and publication of specialized materials in various national and international journals, with an economic and social profile;
 - Elaboration of scientific communications and participation in national or international scientific conferences;
 - Member of the organizing committees of international conferences of the faculty and university;
 - Member of the commission on writing and accessing European funds;
 - Member of the committees related to the student scientific session and coordination of the students participating in scientific sessions;
 - Tutoring, guiding and counseling activities for students;
- November 2016 – October 2019 **Director of the Management, Business Administration and Marketing Research Center (CCMAAM)**
- Coordinated research activities involving 20–30 academic staff members.
 - Organised the international conference Global Competitiveness in the Knowledge-Based Economy (GCKE).
 - Supervised the editorial process of scientific publications.
 - Ensured the indexing and visibility of the journal The Annals of Dimitrie Cantemir Christian University in international databases..
- June 2016 – June 2017 **Economist**
- Romtest Electronics SRL, Bucharest/ part-time
- May 2014 – December 2015 **Expert in counselling, career guidance and mediation**
SC Romprest Servicii Integrated S.R.L., Bucharest, <http://www.rsi-romprest.ro/contact/>, and SC Certio Concept S.R.L., Târgoviște, Dâmbovița, within the project "Personal development of employees through innovative counseling, training and mediation services – ROMFORM", contract code: POSDRU/125/5.1/S/131604
- Development of the methodology for individual and group counselling activities and the tools related to it, the mediation activity (in collaboration with other experts);
 - Planning the activities carried out together with the target group;
 - Participation in counselling and career guidance activities and individual counseling sessions;
 - Holding seminars within the group counselling activity;
 - Assessment of counselling tools and development of psycho-professional profiles for participants, outlining a psycho-professional profile for each participant and developing recommendations on the professional path;
 - Participation in mediation activities within the project, in organized job exchanges, in order to facilitate the access of the unemployed to the labor market.
- September 2009 – January 2016 **Teaching Assistant**
"Dimitrie Cantemir" Christian University, Faculty of Tourism and Commercial Management Spaiul Unirii, no. 176, sector 4, Bucharest, <http://www.ucdc.ro>, <http://management.ucdc.ro/>
- Preparation and delivering of seminars in the disciplines: "European Economy", "European Business Environment", "Quality Management", "Commercial Economics", "Project Management", "Marketing Research"
- October 2014 - January 2016 **Business & Management Consulting**
PFA Pavel Adina-Petruta - Business and management consulting activities (NACE code 7022)
- October 2013 – October 2015 **Editor-in-Chief**
The Annals of Dimitrie Cantemir Christian University. Economy, Commerce and Tourism Series
<http://management.ucdc.ro/revista/index.html>
Coordinating and administering the journal, receiving articles, maintaining ongoing communication with the management of the institution, with the reviewers, with the authors, with the publishing house that deals with the publication of the journal, preparing and uploading accepted articles to the databases in which the journal is indexed.

EDUCATION AND TRAINING

01.10.2011- 06.07.2015	PhD in Business Administration Academy of Economic Studies, Institute for Doctoral Studies, Bucharest, Romania Field: Business Administration Thesis: <i>Integrated approaches on the implications of quality culture on higher education services in the knowledge-based society</i>	EQF Level 8
01.10.2024 – present	Master's Degree National University of Science and Technology POLITEHNICA Bucharest Master's Programme: <i>Counselling and Leadership in Education and Training</i>	
27 June 2019	European Language Passport, English, Level C1 University of Bucharest, Center for Foreign Languages	
May 2014-September 2015	Research grant within the POSDRU project "Performance and excellence in doctoral and postdoctoral research in the field of economics in Romania" Academy of Economic Studies, in partnership with Babeş-Bolyai University of Cluj-Napoca, University Alexandru Ioan Cuza from Iași, West University of Timișoara	
05.09.2016-13.10.2016	Certificate of completion of the Project Management course (group of excellence), funded by MTS Pro-Youth Association	
19-29.09.2016	Certificate of completion of the training program for the occupation of Project Manager SC Core Fusion SRL	
15-17.09.2016	Certificate of completion of the specialization program for the occupation of Expert access to European Structural and Cohesion Funds	
2009-2011	Dissertation Diploma "Dimitrie Cantemir" Christian University, Faculty of Tourism and Commercial Management Master's Programme: Marketing and Business Negotiations Dissertation thesis: "The impact of culture in the field of quality on the image of an organization. Case study"	EQF Level 7
17.03.2010 – 24.06.2010	Graduation Certificate - MBA Scholarship – Business Europe Premium British Academy of Business and Communication (Centrul de Cercetare în Afaceri și Comunicare) Courses studied: Business Marketing, Business Communication, Strategic Management, Advertising-promotion and publicity, Commercial companies and commercial operations, Banking-loans, company banking operations	
17.03.2010 – 24.06.2010	Graduation Certificate - MBA Scholarship – Business Europe Premium British Academy of Business and Communication (Business and Communication Research Center) Courses studied: Business Marketing, Business Communication, Strategic Management, Advertising-Promotion and Advertising, Companies and Business Operations, Banking-Credit, Operations banking system of the company.	
2010	Certificates for: Trainer and Trainer of Trainers (COR code 241207) SC Gaudeamus International SRL, Bucharest	
October 2008 – February 2009	English Language Certificate (Advanced) Business English Language Certificate (Advanced) Spanish Language Certificate (Intermediate) HITEK (Higher Institute for Languages and Economics), Kortrijk, Flanders- Belgium	
September 2008- February 2009	Erasmus Scholarship KATHO University, Hantal Department, Faculty of Business Management and Languages Studies, Kortrijk, Belgium	EQF Level 6
2006-2009	Bachelor's Degree "Dimitrie Cantemir" Christian University, Faculty of Tourism and Commercial Management Study Programme: Economics of Trade, Tourism and Services	EQF Level 6
2002-2006	Baccalaureate diploma "Constantin Carabella" National College, Târgoviște, Dâmbovița, Profile : Mathematics-Computer Science	
1998-2006	Primary and general school studies (grades I-VIII) "Bălașa Doamna" High School of Music and Fine Arts, Târgoviște, Dâmbovița	

PERSONAL SKILLS

Languages	Romanian – Native English – C1 Spanish – B2 French – A2 Italian – A1
Communication skills	– Excellent communication and interpersonal skills developed through academic training and professional experience. – Strong written and oral communication skills demonstrated through presentations and participation in national and international conferences, seminars and workshops.
Organizational/managerial skills	– Experience in coordinating teams of academic staff and students. – Leadership and organisational skills demonstrated through the coordination and organisation of international conferences, seminars, project meetings and other scientific events. – Ability to meet deadlines and prepare analytical and administrative reports. – High standards of professional integrity, fairness and responsibility in academic and administrative activities.
Professional skills	– Experience in teaching specialised subjects in both face-to-face and online formats. – Design and development of educational and teaching materials. – Strong analytical skills, including the ability to synthesise information, analyse data and think critically. – Adaptability to dynamic and multicultural working environments and strong teamwork skills. – Experience in writing scientific articles and research project proposals. – Experience in managing projects funded through European programmes. – Good knowledge of higher education legislation, accreditation and authorisation procedures, internal audit and external evaluation processes. – Familiarity with UNESCO strategies related to education and sustainable development. – Ability to align theoretical course content with current labour market requirements.
Digital skills	– Advanced proficiency in Microsoft Office (Word, Excel, PowerPoint, Outlook, Project). – Experience using learning management systems and online collaboration platforms such as Moodle, MS Teams, Zoom and Google Meet. – Practical experience with office equipment (copier, scanner, printer) and effective use of internet research tools.
Driving license	Category B
References	On request
List of publications	On request

DATE 05.03.2026